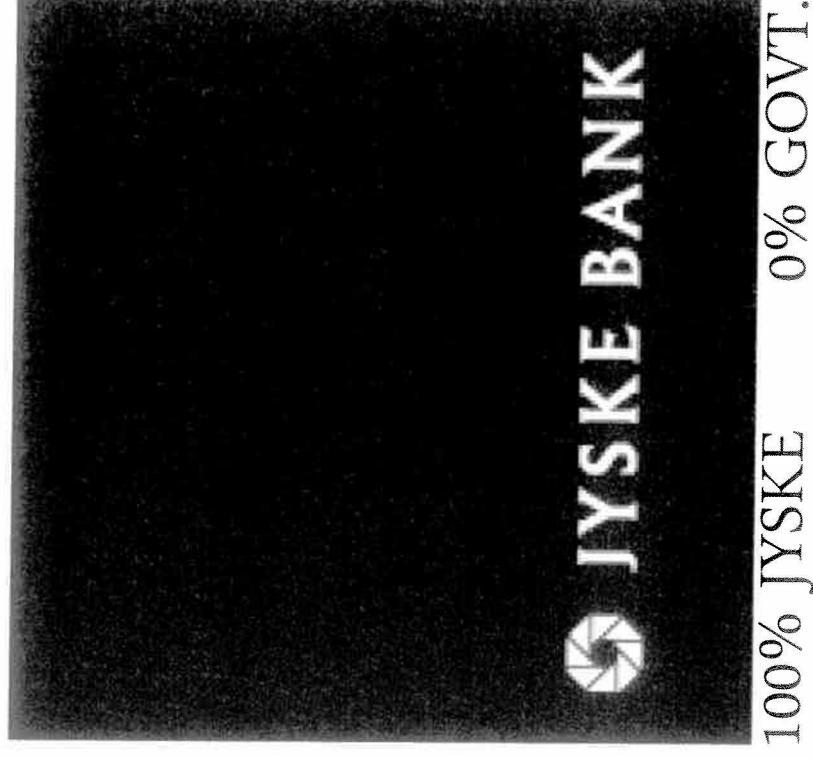


How will our customers and we as a bank react to the Tobin Tax?

Anders Dam, CEO
19 March 2012



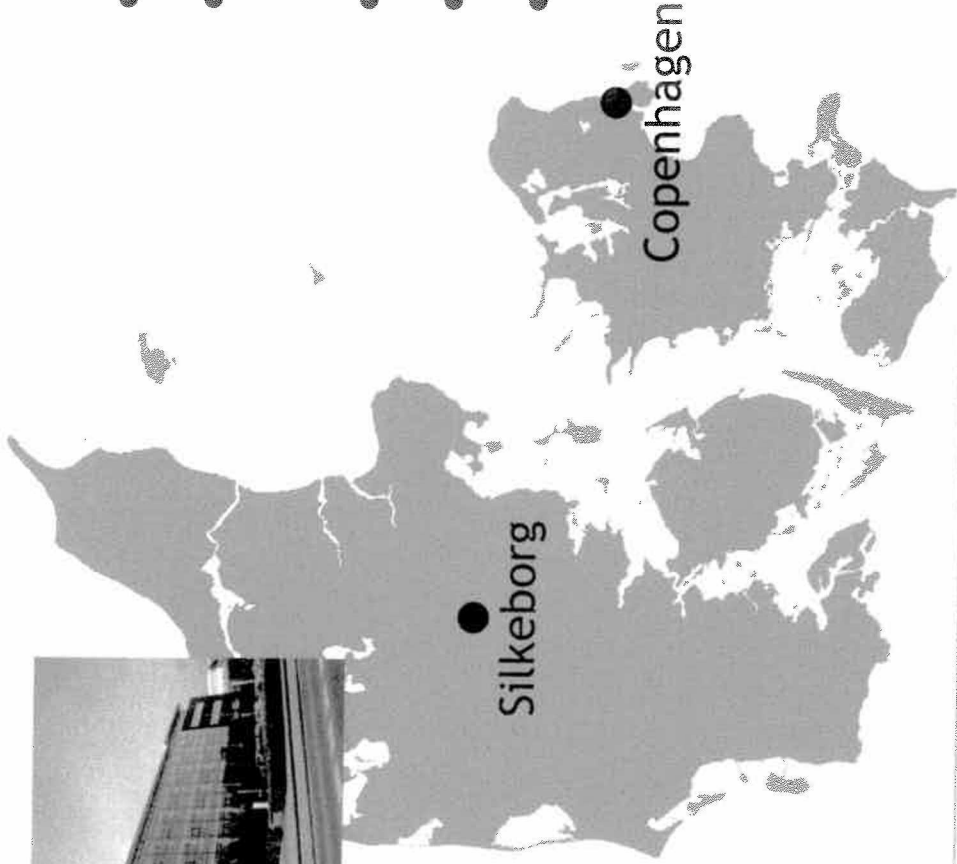
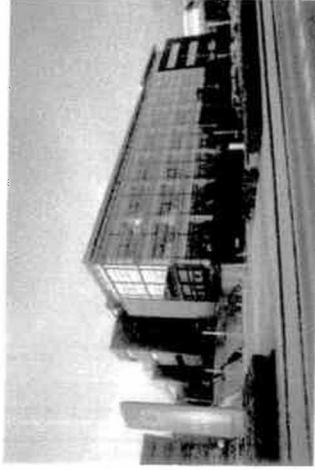
Facts about Jyske Bank

- The address of the Bank's Head Office in Silkeborg has not changed since 1882
- The Bank has never received government money
- The Bank has never asked for bank packages
- The Bank has never offered option or bonus schemes
- The Bank ranked No. 7 in EBA stress tests in 2010 and 2011

JYSKE BANK

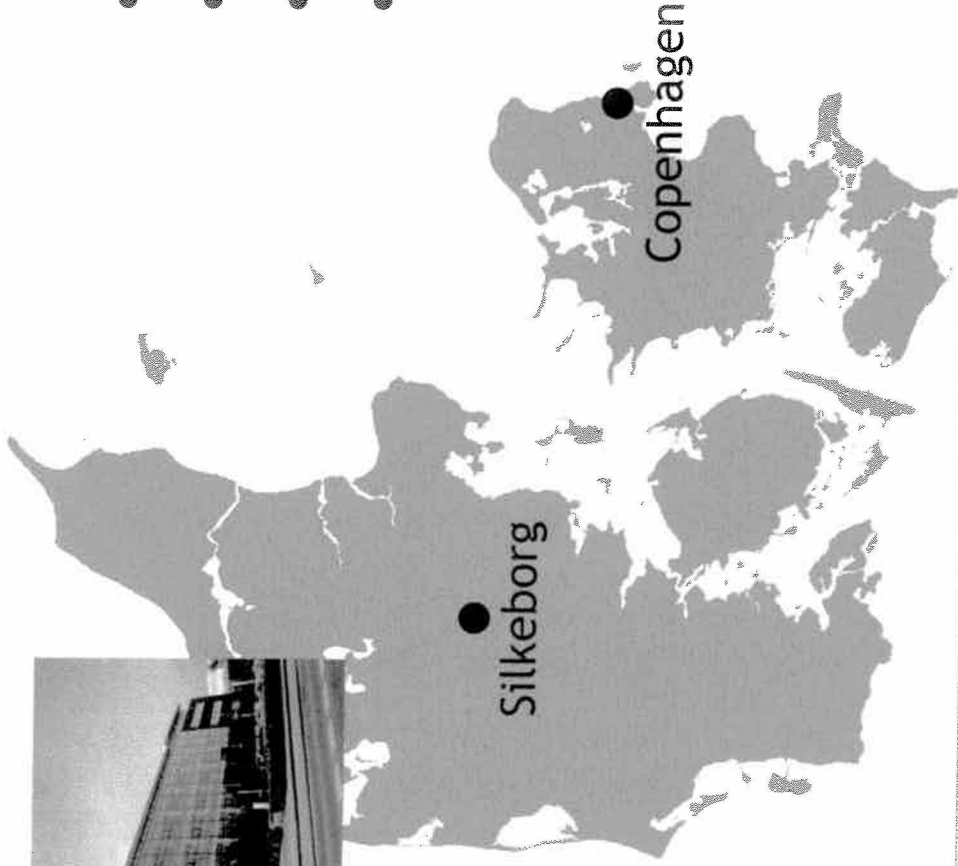
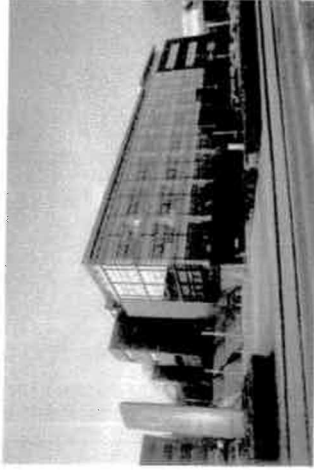


Facts about Jyske Bank



- 550,000 customers
- Of which 42,000 are corporate customers
- 3,800 employees
- 230,000 shareholders
- Second largest independent Danish bank

Facts about Jyske Bank



 JYSKE BANK

- Balance sheet: DKK 270bn
- Share capital: DKK 15bn
- Solvency ratio: 15.7%
- Core Tier 1 capital: 13.1%



Who are Jyske Bank's trading partners?



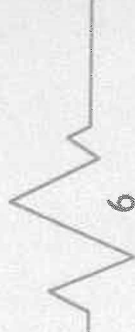
JYSKE BANK

- Interbank
 - SWIFT transactions
 - about 1500 correspondent banks
 - FX and securities trading
 - about 400 correspondent banks
- Customers
 - Institutional customers, e.g. pension funds
 - Large enterprises in Denmark and the Nordic countries
 - Small and medium-sized companies in Denmark
 - Private customers



The effect of the Tobin Tax?

- The proposed directive
 - 0.1% on securities transactions
 - 0.01% on transactions involving derivatives
 - Will both parties to the transaction be liable to pay the tax?



The effect of the Tobin Tax?

- At unchanged trading volume in respect of interbank and customers, the transaction tax from Jyske Bank will amount to almost **DKK 2,400m**
- Jyske Bank's gross earnings on trading amount to about **DKK 1,800m**
- In 2011, Jyske Bank's pre-tax profit came to **DKK 601m**

=> Jyske Bank will increase prices by more than **130%**



What do the politicians want?

” ... a crucial instrument to guarantee a fair contribution from the financial sector to the cost of the financial crisis.”

Statens skønnede resultat på Bank- og Kreditpakkerne 2008-2012, opgjort pr. medio oktober 2011.

	Min. kr.
Resultat af Bankpakke I	2,50
Støttslige kapitalindskud	
Nettorentefægt, Statsligt kapitalindskud, fratrukket de statslige findingsomk.	
2009	1,00
2010	3,00
2011	2,99
2012	2,68
I alt nettorentefægt	9,67
Urealiseret tab på aktieposterne i Aarhus Lokalbank, kurser d. 11/10 2011	0,11
Realiseret tab på aktier i Max Bank	0,12
Kapitalindskud Eik Bank	0,62
Kapitalindskud Amagerbanken	1,11
Kapitalindskud Fjordbank Mors	0,40
Kapitalindskud Max Bank (der ikke er konverteret)	0,23
I alt tabt på de individuelle statsgarantier	2,58
Resultat af de statslige kapitalindskud	7,09
Individuelle statsgarantier	
Garanti-provision, individuelle statsgarantier	
Til og med 2011	2,15
2012	1,30
Indtægter i alt	3,45
Tab på individuelle statsgarantier	
Medgift ved Max Bank	0,45
Individuel statsgaranti Amagerbanken (84 pct. dividende)	Maks. 2,12
Individuel Statsgaranti Fjordbank Mors (74 pct. dividende)	Maks. 1,07
Udgifter i alt	3,64
Resultat af individuelle statsgarantier	-0,19
Resultat af Kreditpakken i alt	6,90
Resultat i alt	9,40

Source:
The Danish Ministry of Business
and Growth,
November 2011

What would I do if I were in your shoes?



- Drop the Tobin Tax because
 - 1) the tax revenue is very uncertain
 - 2) the tax will be passed on
 - 3) the tax will result in inefficient markets and destabilisation
 - 4) the financial crisis was triggered by other products
- Pay attention to significant shifts in values of real assets when interest rates change
- Tighten up capital requirements markedly of products that contributed to the financial crisis, e.g. CDO and CDS
- If banks are to generate additional tax revenues, it would be preferable
 - to introduce a payroll tax, or
 - increase the corporate tax rate

But ...

- In any case, a higher tax will, in an uncontrolled and non-transparent way, be passed on to the customers



 JYSKE BANK

Thank you for your time!

